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ANNOUNCEMENT

October 14, 2019

TO: Hunter Panels Customers

RE: Price Increase Announcement Effective January 15, 2020

As a result of continued cost increases in operational expenses, Hunter Panels finds it necessary to implement a 2% price increase on all Hunter Panels roof and wall polyiso products and accessories effective January 15, 2020. Existing quotes with expiration dates after January 15 will be honored, however all new quotes with expiration dates after Jan 15, will include this increase. New orders must ship prior to January 15th in order to receive current pricing.

In the past few years, Hunter Panels has been able to lessen the impact of these cost increases via improved plant efficiencies and company-wide cost savings activities and, will continue to work diligently to do so. However, the cumulative, and ongoing, effect of these increases has now reached the point where it is necessary to implement the price increase described above.

We regret the need to pass along these cost increases and will continue to do our best to mitigate them whenever we can. Should you have any questions please contact me, your respective Hunter regional manager or your local Hunter sales representative.

Thank you for your understanding and continued support.

Sincerely,

A handwritten signature in cursive script that reads "Matt Peterson".

Matt Peterson
General Manager